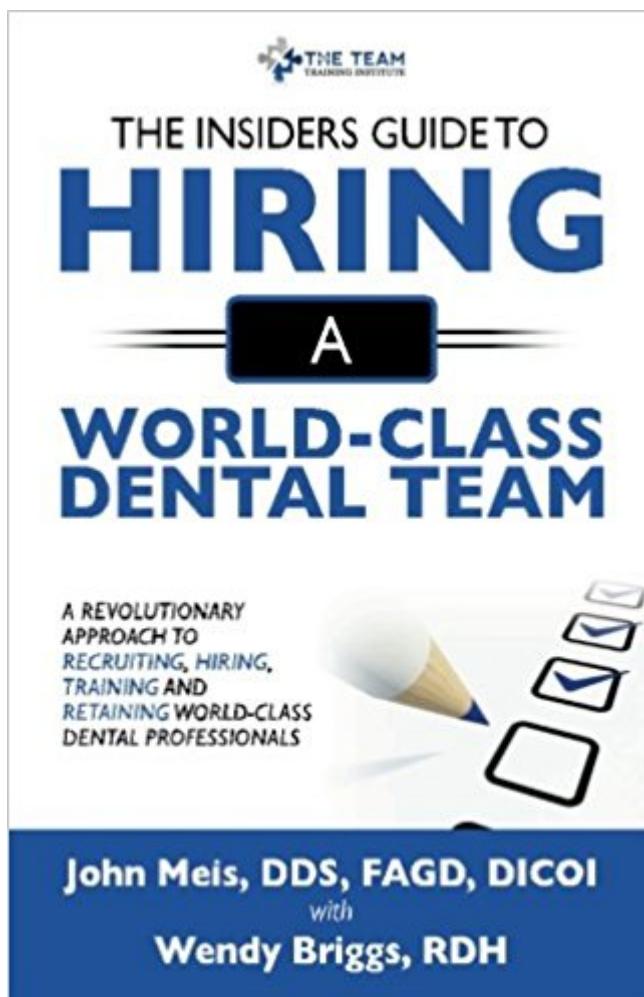


The book was found

The Insiders Guide To Hiring A World-Class Dental Team: A Revolutionary Approach To Recruiting, Hiring, Training, And Retaining, World-Class Dental Professionals





Synopsis

The problems with building a team are so pervasive in dentistry. There isn't a question we get more than "How can we build our team?" or "How can we have a great team?" When we first studied really big successful practices, we noticed that they all had really great teams. We thought it was because they were large and successful that they were able to attract these wonderful teams. We had it backwards. They became great practices because they had wonderful teams and wonderful leaders. The leadership helped their teams get better and better. We will explain how you can go from where you are now to having the kind of team that you have really only dreamt of up until now. Here's a brief overview: Part 1 - Team Fundamentals, Recruiting & Interviewing Part 2 - New Employees: Screening, Selecting & Training Part 3 - Legal Aspects of Hiring and Firing Part 4 - Hiring Providers

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Dr. John J. Meis is the CEO of The Team Training Institute. He is a practicing dentist and partner in more than 80 successful dental practices with 800+ team members. He knows firsthand how to manage and inspire a dental team. He also is a top producer and has helped countless others to realize more success in their practices. Over the years, Dr. John has been a mentor to hundreds of dentists across the country. He has created tremendous systems that help drive productivity and effectiveness in the dental practice. Wendy Briggs is a recognized speaker and trainer in the dental industry. She is the President of The Team Training Institute and of Hygiene Diamonds. She travels nationally and internationally providing valuable coaching and helpful advice to dentists, administrators, and hygienists. Her lectures are content rich, designed to inspire immediate

improvement in the dental practice. She is a published author for the Journal of Practical Dental Hygiene, plus many others.

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